



CONNECTED QUALITY WINS

How Qualityze Helped a Next-Gen Energy Innovator Streamline Quality & Strengthen ISO Compliance



QualityzeTM



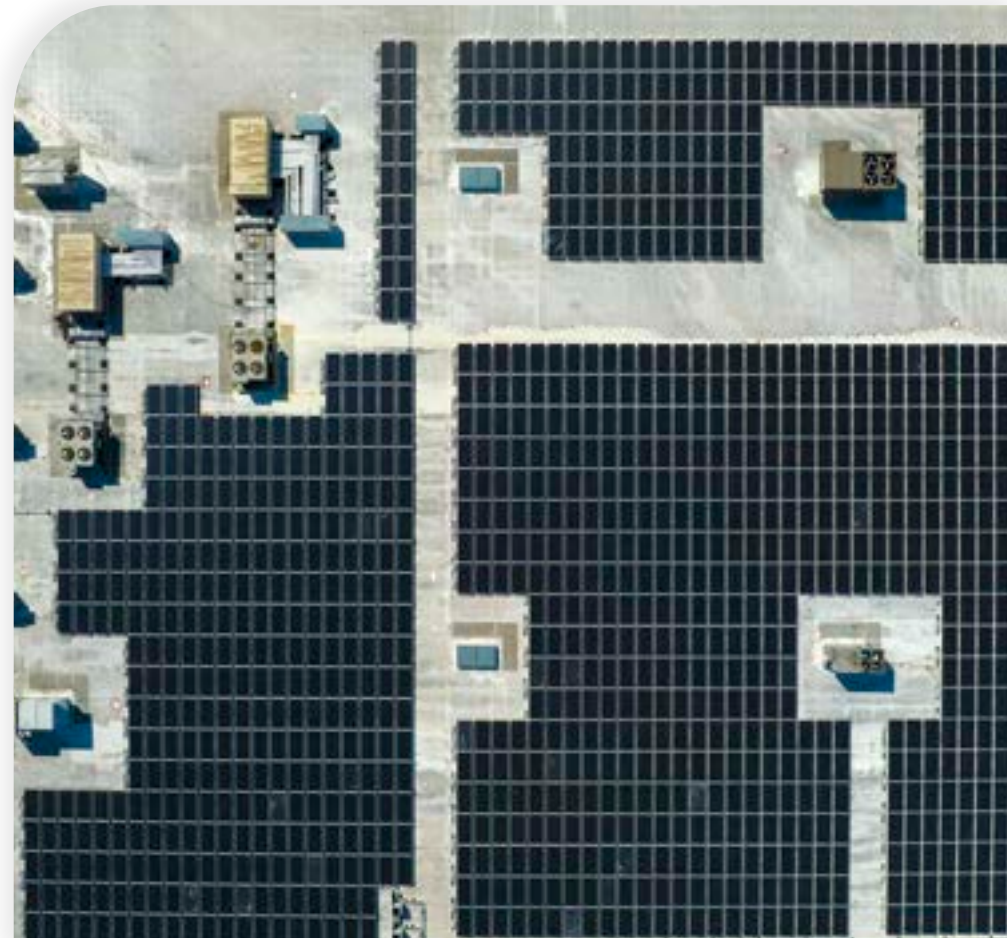


CUSTOMER OVERVIEW

A fast-growing multinational in the clean-energy space, **Next-Gen Energy Visionary** has been designing & supplying rooftop solar-mounting solutions since 2004. Nearly **100 million solar panels** have been installed on customer structures across Europe, North America, & Asia, helping commercial & residential customers accelerate the transition to renewable power.

To keep pace with its rapid expansion and to uphold the company's reputation for installer-friendly innovation, they needed a solid quality backbone. Leadership set an ambitious goal to stand up a single, fully validated EQMS that would give every team a **holistic, real-time** view of product and process quality, strengthen ISO compliance, and streamline a globally distributed supply chain while driving operational costs down.

That vision became the catalyst for adopting **Qualityze Enterprise EQMS Suite**, a move aimed at unifying eleven critical quality workflows on one centralized, audit-ready platform.



UNDERSTANDING THE CUSTOMER'S BUSINESS CHALLENGE

Years of rapid growth & bolt-on acquisitions left the customer's quality landscape looking like a box of mismatched Lego bricks. Paper checklists in one place, Excel trackers in another place, & half a dozen point apps that were not connected to each other.

- ✓ **Non-Conformances?** All the records were buried in shared drives.
- ✓ **CAPAs?** Some critical ones were lost in email threads.
- ✓ **Complaints?** Stuck inside Salesforce Cases.
- ✓ **Supplier data?** Living its best life in Microsoft Dynamics 365 F&O.

Every audit in the company meant stitching reports together by hand, & every process hand-off risked a copy-paste error. That only resulted into delays, compliance anxiety, & zero real-time visibility.

Leadership drew a line: consolidate **11 critical quality workflows** into **one cloud-based EQMS** that would plug straight into Salesforce, Dynamics 365, and supplier portals without crushing timelines or budgets.

It was harder than it sounds. Many “all-in-one” vendor require heavy custom code, lengthy validation, or cannot integrate cleanly with the customer's existing tech stack. Add limited internal IT bandwidth, & the search for a single source of truth looked tougher than a rooftop in mid-July.

The customer needed an out-of-the-box platform that could map to current workflows, scale past **100+ global users**, & go live in months.



SOFTWARE SOLUTION & STRATEGY

Choosing the right EQMS wasn't about flashy feature lists—it was about finding a platform that could knit 11 workflows into one seamless fabric without derailing daily operations. Next-Gen Energy Visionary's evaluation team put every contender through the wringer: sandbox trials, live-fire demos, & a no-nonsense vendor audit.

QUALITYZE WON ON ALL FRONTS. HERE ARE THE REASONS

- ✓ **Salesforce Foundation:** Enterprise-grade security, scalability, analytics, & compliance baked in—no extra plugins or duct tape.
- ✓ **Out-of-the-Box, Yet Flexible:** Core modules matched Next-Gen Energy Visionary's processes straight away; minor config tweaks handled the rest.
- ✓ **Plug-and-Play Integrations:** Native connectors slotted right into Salesforce Case Management, Microsoft Dynamics 365 F&O, middleware layers, & supplier PSIR portals.
- ✓ **User-First Interface:** Clean, intuitive screens reduced training time & accelerated adoption for 137+ global users.





IMPLEMENTATION: IMPACT & VALUE DELIVERED

Implementation kicked off with a “crawl-walk-run” game plan. Qualityze’s team shouldered extra workload to offset the customer’s lean IT bandwidth, validating all 11 modules and integrations **in under six months**.

This collaborative approach helped us with rapid deployment of one consolidated, fully validated EQMS replacing a patchwork of apps, ignited cross-team collaboration, and gave this Next-Gen Energy Visionary real-time quality intelligence across every site without compromising a single regulatory requirement.

QUALITYZE QMS IMPLEMENTATION FOR MY COMPANY

We started out as a single company with just 1 location that was our manufacturing warehouse and our sales office all-in-one. We were acquired by our current parent company a little over 2 years ago (along with some of our competitors!).

Some of the companies that were acquired with us were already ISO certified, & some were not but were working towards the goal of becoming certified. During this time of complexity, we decided that we would get all the new warehouse locations ISO certified, together. We needed a robust quality software system for this, & we decided on Qualityze. We have implemented Supplier Portal, Inspection, NC, CAPA, Document Control, Training, & a custom Complaint solution that the Qualityze development team assisted with so that we could integrate Qualityze with our 2 other Salesforce instances. The implementation of the project was timely and completed within budget. The project has been completed for months now & we still have regular meetings to ensure everything is still working as it should, to ask questions & to keep us informed of any new releases or features we should be aware of. I think that is the part that sticks out the most for me, is the level of commitment that is still evident even after the project is over. Thank you Qualityze & a special thanks to Services Team!

- Salesforce Administrator, Next-Gen Energy Visionary US





ENTERPRISE BENEFITS

- ✓ **Single Quality Backbone.** Eleven disconnected tools were consolidated into one cloud-based EQMS, giving 137+ users a unified, intuitive workspace.
- ✓ **Seamless Ecosystem Integration.** Native connectors linked Salesforce Case Management, Microsoft Dynamics 365 F&O, middleware, & supplier PSIR portals, delivering a holistic, end-to-end view of operations.
- ✓ **Audit Success on the First Pass.** The fully validated platform enabled Next-Gen Energy Visionary to clear its ISO audit quickly & confidently.
- ✓ **Rapid, Low-Friction Deployment.** All modules & integrations went live in under six months—even with limited internal bandwidth—thanks to Qualityze's hands-on implementation support.
- ✓ **Real-Time Quality Intelligence.** Centralized data now flows across departments, empowering faster decisions & proactive issue resolution.

By replacing a fragmented toolset with Qualityze's Enterprise EQMS Suite, the customer transformed quality management from a compliance burden into a strategic advantage, positioning the business for efficient, scalable growth.

About Qualityze

Qualityze Inc is an AI-enabled EQMS leader helping regulated & high-risk industries elevate product quality, ensure regulatory compliance, & accelerate innovation. Powered by Salesforce, the Qualityze Suite combines enterprise-grade security & scalability with intuitive, low-code configuration. Organizations deploy individual modules—or an integrated 11-module suite—to digitize every quality process, from Non-Conformance & CAPA to Supplier, Training, & Audit Management. With real-time analytics, native e-signatures, & zero-code integrations, Qualityze transforms quality management from a cost center into a strategic growth engine. Discover more at qualityze.com or request a demo today.





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Existing QMS into
Quality Decision
Making Engine

